

ORDER



Orders
Order / Rev: 698965
Alt Order #: 06224678
Product Desc: AMERICAN CROSSROADS
Estimate: 691
Flight Dates: 09/18/12 - 09/27/12
Original Date / Rev: 09/24/12 / 09/24/12
Order Type: Political

WKYC

Primary AE: Joe Knauer
Sales Office: T-WAS
Sales Region: NAT

Agency Name: Crossroads Media/ POL
Buying Contact: Amber Blonden
Billing Contact:
 66 Canal Center Plaza Suite 500
 Alexandria, VA 22314

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser Name: American Crossroads
Demographic: A25-54
Product Codes: IS-Issue/Non
Priority: P-3
Revenue Codes: AGY, GEN, POL

New Business Thru:
Order Separation: 00:15:00
Advertiser External ID:
Agency External ID:

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
08/27/12	09/27/12	38	\$58,200.00	\$49,470.00

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
September 2012	38	\$58,200.00	\$49,470.00	0.00
Totals	38	\$58,200.00	\$49,470.00	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Joe Knauer			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
1	WKYC	09/21/12	09/21/12	M-F 4-5p Ellen Degeneres	CM	4p-5p	----F--	:30	1	\$750.00	P-3	0.00	NM	1	\$750.00
ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE ELLEN															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		09/17/12	09/23/12	----F--		1				\$750.00		0.00			
2	WKYC	09/21/12	09/21/12	M-F 5-6a Channel 3 News @ 5AM	CM	5a-6a	----F--	:30	1	\$650.00	P-3	0.00	NM	1	\$650.00
ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE CH3 NEWS SUNRS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		09/17/12	09/23/12	----F--		1				\$650.00		0.00			
3	WKYC	09/21/12	09/21/12	M-F 7-730p Channel 3 News at 7P	CM	7-730p	----F--	:30	1	\$2,500.00	P-3	0.00	NM	1	\$2,500.00
ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE CH 3 NEWS 7-7:30P															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		09/17/12	09/23/12	----F--		1				\$2,500.00		0.00			
4	WKYC	09/24/12	09/24/12	LN (M-Su) Late News (M-Su)	CM	11P-1135P	M-----	:30	1	\$2,400.00	P-3	0.00	NM	1	\$2,400.00
ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE CH 3 NWS AT 11 M-SUN															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		09/24/12	09/30/12	M-----		1				\$2,400.00		0.00			
5	WKYC	09/24/12	09/24/12	M-F 4-5p Ellen Degeneres	CM	4p-5p	M-----	:30	1	\$750.00	P-3	0.00	NM	1	\$750.00
ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE ELLEN															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
Week:		09/24/12	09/30/12	M-----		1				\$750.00		0.00			

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Advertiser: American Crossroads
Product Desc: AMERICAN CROSSROADS
Estimate: 691
WKYC

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
6	WKYC	09/24/12	09/24/12	M-F 5-6a Channel 3 News @ 5AM	CM	5a-6a	M-----	:30	1	\$650.00	P-3	0.00	NM	1	\$650.00
ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE CH3 NEWS SUNRS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/24/12	09/30/12	M-----					1	\$650.00		0.00			
7	WKYC	09/24/12	09/24/12	M-F 6-7a Channel 3 News Today @ 6AM	CM	6a-7a	M-----	:30	1	\$1,200.00	P-3	0.00	NM	1	\$1,200.00
ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE CH3 NEWS TODAY															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/24/12	09/30/12	M-----					1	\$1,200.00		0.00			
8	WKYC	09/24/12	09/24/12	M-F 7-730p Channel 3 News at 7P	CM	7-730p	M-----	:30	1	\$2,500.00	P-3	0.00	NM	1	\$2,500.00
ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE CH 3 NEWS 7-7:30P															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/24/12	09/30/12	M-----					1	\$2,500.00		0.00			
9	WKYC	09/22/12	09/22/12	SAT TDY NBC Today Show (Sa)	CM	7a-9a	-----S-	:30	1	\$1,400.00	P-3	0.00	NM	1	\$1,400.00
ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE SAT TODAY															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/17/12	09/23/12	-----S-					1	\$1,400.00		0.00			
10	WKYC	09/23/12	09/23/12	Post NFL News LN Sun Follows NFL	CM	Various	-----S	:30	1	\$2,400.00	P-3	0.00	NM	1	\$2,400.00
ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE LATE NEWS (FOLLOWING NFL)															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/17/12	09/23/12	-----S					1	\$2,400.00		0.00			
11	WKYC	09/23/12	09/23/12	SUN TDY NBC Today Show (Su)	CM	8a-9a	-----S	:30	1	\$1,600.00	P-3	0.00	NM	1	\$1,600.00
ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE SUN TODAY															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/17/12	09/23/12	-----S					1	\$1,600.00		0.00			
12	WKYC	09/20/12	09/27/12	M-F 11-1135p Channel 3 News at 11p M-F	CM	11-1135p	---T---	:30	1	\$2,400.00	P-3	0.00	NM	2	\$4,800.00
ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE CH 3 NWS AT 11 M-SUN															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/17/12	09/23/12	---T---					1	\$2,400.00		0.00			
Week:		09/24/12	09/30/12	---T---					1	\$2,400.00		0.00			
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>		<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Rtg</u>	<u>Type</u>		
2	NKYC	09/24/12-09/30/12		M-F 11-1135p		11-1135p	---Th-----	:30		(\$2,400.00)		0.00	NM		
See MG 12.3															
[Prgm Change]															
3	NKYC	09/24/12-09/30/12		Post NFL News		Various	---Th-----	:30		\$2,400.00		0.00	NM		
Ⓜ MG for 12.2 09/27															
late news after NFL															
13	WKYC	09/20/12	09/27/12	M-F 4-5p Ellen Degeneres	CM	4p-5p	---T---	:30	1	\$750.00	P-3	0.00	NM	2	\$1,500.00
ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE ELLEN															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/17/12	09/23/12	---T---					1	\$750.00		0.00			
Week:		09/24/12	09/30/12	---T---					1	\$750.00		0.00			
14	WKYC	09/20/12	09/27/12	M-F 5-6a Channel 3 News @ 5AM	CM	5a-6a	---T---	:30	1	\$650.00	P-3	0.00	NM	2	\$1,300.00
ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE CH3 NEWS SUNRS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/17/12	09/23/12	---T---					1	\$650.00		0.00			
Week:		09/24/12	09/30/12	---T---					1	\$650.00		0.00			
15	WKYC	09/20/12	09/20/12	M-F 6-7a Channel 3 News Today @ 6AM	CM	6a-7a	---T---	:30	1	\$1,200.00	P-3	0.00	NM	1	\$1,200.00
ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE CH3 NEWS TODAY															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/17/12	09/23/12	---T---					1	\$1,200.00		0.00			
16	WKYC	09/20/12	09/27/12	M-F 7-730p	CM	7-730p	---T---	:30	1	\$2,500.00	P-3	0.00	NM	2	\$5,000.00

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 Estimate: 691

WKYC

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
Channel 3 News at 7P															
ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE CH 3 NEWS 7-7:30P															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/17/12	09/23/12	---T---					1	\$2,500.00		0.00			
Week:		09/24/12	09/30/12	---T---					1	\$2,500.00		0.00			
17	WKYC	09/18/12	09/25/12	M-F 11-1135p	CM	11-1135p	-T-----	:30	1	\$2,400.00	P-3	0.00	NM	2	\$4,800.00
Channel 3 News at 11p M-F															
ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE CH 3 NWS AT 11 M-SUN															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/17/12	09/23/12	-T-----					1	\$2,400.00		0.00			
Week:		09/24/12	09/30/12	-T-----					1	\$2,400.00		0.00			
18	WKYC	09/18/12	09/25/12	M-F 4-5p	CM	4p-5p	-T-----	:30	1	\$750.00	P-3	0.00	NM	2	\$1,500.00
Ellen Degeneres															
ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE ELLEN															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/17/12	09/23/12	-T-----					1	\$750.00		0.00			
Week:		09/24/12	09/30/12	-T-----					1	\$750.00		0.00			
19	WKYC	09/18/12	09/25/12	M-F 5-6a	CM	5a-6a	-T-----	:30	1	\$650.00	P-3	0.00	NM	2	\$1,300.00
Channel 3 News @ 5AM															
ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE CH3 NEWS SUNRS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/17/12	09/23/12	-T-----					1	\$650.00		0.00			
Week:		09/24/12	09/30/12	-T-----					1	\$650.00		0.00			
20	WKYC	09/18/12	09/18/12	M-F 6-7a	CM	6a-7a	-T-----	:30	1	\$1,200.00	P-3	0.00	NM	1	\$1,200.00
Channel 3 News Today @ 6AM															
ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE CH3 NEWS TODAY															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/17/12	09/23/12	-T-----					1	\$1,200.00		0.00			
21	WKYC	09/18/12	09/25/12	M-F 7-730p	CM	7-730p	-T-----	:30	1	\$2,500.00	P-3	0.00	NM	2	\$5,000.00
Channel 3 News at 7P															
ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE CH 3 NEWS 7-7:30P															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/17/12	09/23/12	-T-----					1	\$2,500.00		0.00			
Week:		09/24/12	09/30/12	-T-----					1	\$2,500.00		0.00			
22	WKYC	09/19/12	09/26/12	M-F 11-1135p	CM	11-1135p	--W----	:30	1	\$2,400.00	P-3	0.00	NM	2	\$4,800.00
Channel 3 News at 11p M-F															
ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE CH 3 NWS AT 11 M-SUN															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/17/12	09/23/12	--W----					1	\$2,400.00		0.00			
Week:		09/24/12	09/30/12	--W----					1	\$2,400.00		0.00			
23	WKYC	09/19/12	09/26/12	M-F 4-5p	CM	4p-5p	--W----	:30	1	\$750.00	P-3	0.00	NM	2	\$1,500.00
Ellen Degeneres															
ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE ELLEN															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/17/12	09/23/12	--W----					1	\$750.00		0.00			
Week:		09/24/12	09/30/12	--W----					1	\$750.00		0.00			
24	WKYC	09/19/12	09/26/12	M-F 5-6a	CM	5a-6a	--W----	:30	1	\$650.00	P-3	0.00	NM	2	\$1,300.00
Channel 3 News @ 5AM															
ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE CH3 NEWS SUNRS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/17/12	09/23/12	--W----					1	\$650.00		0.00			
Week:		09/24/12	09/30/12	--W----					1	\$650.00		0.00			
25	WKYC	09/26/12	09/26/12	M-F 6-7a	CM	6a-7a	--W----	:30	1	\$1,200.00	P-3	0.00	NM	1	\$1,200.00
Channel 3 News Today @ 6AM															
ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE CH3 NEWS TODAY															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/24/12	09/30/12	--W----					1	\$1,200.00		0.00			
26	WKYC	09/19/12	09/26/12	M-F 7-730p	CM	7-730p	--W----	:30	1	\$2,500.00	P-3	0.00	NM	2	\$5,000.00
Channel 3 News at 7P															
ELEMENT AT POSTION 1 IN DAYDETAILEDPERIOD IS RATE CH 3 NEWS 7-7:30P															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		09/17/12	09/23/12	--W----					1	\$2,500.00		0.00			

